

MNA-03

Azure M&A Blueprint: Carve-in & Carve-out

DURATION**2+1 days (two blocks)****FORMAT**

Two blocks, on site or remote, under confidentiality before signing on request · German or English

AUDIENCE

Executives, IT leadership and M&A owners who acquire, integrate or spin off a company and whose IT has to run on day one: tenants, identities, licenses, data.

Certification anchor: No exam focus. The result is an integration or separation blueprint with day-one plan, TSA timeline and cost frame.

OUTCOMES

- ▶ IT due diligence light: tenants, subscriptions, licenses, contracts and risks of the target company on one map
- ▶ Carve-in: merge Entra ID and Microsoft 365 tenants, transfer subscriptions, Azure Arc as the bridge during transition
- ▶ Carve-out: clean separation of identity, data, licenses and contracts, transitional service agreement with deadlines
- ▶ Day-one plan, timeline to full integration or separation, cost frame for the negotiation

AGENDA

Day 1	Starting position of both sides, due diligence map, target picture for tenant and identity, license and contract situation
Day 2	Tenant-to-tenant migration paths, data and applications, security and compliance, TSA scope, day-one plan
Review	Alignment with deal team, legal and the target company
Day 3	Review, timeline, cost frame, risk register, blueprint sign-off

**YOUR TRAINER****Dino Bordonaro**

Microsoft MVP for eight consecutive years (award categories Microsoft Azure and Cloud and Datacenter Management), Microsoft Certified Trainer, almost 30 years in IT. Trains Microsoft partners, among others for the ADN distribution. His strength: he connects sales and technology. Pricing models, objections and architecture in a language that decision makers and engineers both understand. More than 800 professionals trained, every concept proven in his own enterprise lab in a TÜV-audited datacenter.

€23,700 plus VAT

Team flat rate for three training days in two blocks, up to 12 participants from both sides. On site plus travel expenses, non-disclosure agreement in advance on request.

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