

STRAT-20

Cloud & Hybrid IT Strategy Concept

DURATION

4 to 6 weeks

FORMAT

Guided project: interviews, analysis, two workshops, concept document, presentation · German or English

AUDIENCE

Executives and new IT leadership who need an open-ended, resilient IT strategy: stay on Azure, go hybrid, return to their own data center or move to an EU provider. With numbers that hold in front of the advisory board.

Certification anchor: No exam focus. The result is a board-ready strategy concept with four scenarios, five-year TCO, roadmap and presentation.

OUTCOMES

- ▶ Requirements, sensitivities and risks of all stakeholders collected in interviews and weighted
- ▶ Four scenarios with five-year TCO: Azure optimized, hybrid with Azure Arc and Azure Local, Windows Server in your own data center, EU provider
- ▶ Sovereignty, compliance, people and vendor lock-in as rated criteria, not as opinion
- ▶ Roadmap with milestones, budget and owners, presented to the executive board

AGENDA

Week 1	Kick-off, stakeholder interviews, cost export and inventory (AUDIT-01 included)
Week 2	Exit-or-stay workshop with all stakeholders (EXIT-01 included), define scenarios
Week 3-4	Calculate scenarios, rate risks, write the concept document, interim review with IT leadership
Week 5-6	Review loop, roadmap, presentation to the executive board, handover

YOUR TRAINER

Dino Bordonaro

Microsoft MVP for eight consecutive years (award categories Microsoft Azure and Cloud and Datacenter Management), Microsoft Certified Trainer, almost 30 years in IT. Trains Microsoft partners, among others for the ADN distribution. His strength: he connects sales and technology. Pricing models, objections and architecture in a language that decision makers and engineers both understand. More than 800 professionals trained, every concept proven in his own enterprise lab in a TÜV-audited datacenter.

€29,900 plus VAT

Fixed price for companies up to 200 VMs and 2,000 users, including AUDIT-01, EXIT-01, concept document and presentation. Travel expenses as incurred.

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